

# Mitsubishi Corporation FY2024 Results and FY2025 Forecast Presentation Materials

May 2, 2025

#### **Forward-Looking Statements**

- This release contains forward-looking statements regarding Mitsubishi Corporation's ("MC", the "Company" or "Parent") future plans, strategies, beliefs and performance that are not historical facts. Such statements are based on the Company's assumptions and beliefs as a result of competitive, financial and economic data currently available, and are subject to a number of risks, uncertainties and assumptions that, without limitation, relate to world economic conditions, exchange rates and commodity prices.
- Accordingly, Mitsubishi Corporation cautions readers that actual results may differ materially from those projected in this release and that Mitsubishi Corporation bears no responsibility for any negative impact arising from the use of this release.

#### Notes Regarding This Earnings Release

- "Consolidated net income" refers to "Profit (loss) for the year attributable to owners of the Parent" which excludes non-controlling interests.
- "Equity" refers to "Equity attributable to owners of the Parent" which excludes non-controlling interests.
- Prior period adjustments have been made for comparison purposes to reflect the Company's reorganization at the beginning of FY2024.
- Mitsubishi Corporation's fiscal year ends March 31.

Disclaimer: This English translation is solely for reference purposes only and not a legally definitive translation of the original Japanese text. In the event a difference arises regarding the meaning herein, the original Japanese version will prevail as the official authoritative version.



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# Midterm Corporate Strategy 2024 Results

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## FY2024 Results

- FY2024 underlying operating CF was **<u>¥983.7 billion</u>** and consolidated net income was **<u>¥950.7 billion</u>**.
- We have achieved all the quantitative targets of Midterm Corporate Strategy 2024.

## FY2025 Forecast

- Our forecast for FY2025 consolidated net income is <u>¥700 billion</u>, reflecting the absence of major capital recycling gains from FY2024.
- We expect FY2025 underlying operating CF to be **¥900 billion**, mainly driven by the solid performance of our non-resource businesses.

## FY2025 Shareholder Returns

- Over the 3-year period of Midterm Corporate Strategy 2024, accumulated post-returns FCF was ¥0.7 trillion. This amount will be used to fund shareholder returns as part of our recently announced <u>¥1 trillion share</u> <u>repurchase program</u>.\*
- FY2025 dividends will increase to **¥110 per share** (up ¥10 from FY2024).\*

# Summary of FY2024 Results and FY2025 Forecast

A Mitsubishi Corporation

- In FY2024, underlying operating CF decreased year on year mainly due to lower volumes and worsening market conditions in our Australian steelmaking coal and ASEAN automotive businesses, while consolidated net income stayed at roughly the same level as FY2023, primarily driven by major capital recycling gains.
- In FY2025, we expect to generate underlying operating CF of ¥900 billion, despite decreased earnings in our resource businesses.

(¥ bn, except per share amounts)	FY2023	FY2024	Change	FY2025 Forecast
Underlying operating cash flow <sup>1</sup>	1,178.5	983.7	(194.8)	900.0
Consolidated net income [ROE]	<b>964.0</b> [11.3%]	<b>950.7</b> [10.3%]	(13.3)	700.0 <sup>2</sup> [7.9%]
Dividend per share	¥70	¥100	+¥30	¥110
Share buybacks (Upper limit)	600.0	_	(600.0)	1,000.0 <sup>3</sup>

<sup>1</sup> [Operating cash flow excluding changes in working capital]\* + repayment of lease liabilities.

\*Net income (including non-controlling interests) - DD&A - profits and losses related to investing activities

- equity in earnings of affiliated companies not recovered through dividends - allowance for bad debt etc. - deferred tax.

<sup>2</sup> Capital recycling gains / losses and one-time items are ¥70 bn, excluding asset turnover-type businesses such as certain real estate and power businesses.

<sup>3</sup> Includes post-returns FCF of ¥0.7 tn generated during the 3-year period of Midterm Corporate Strategy 2024.

# **Cash Flow Allocation**



	Midterm Corporate Strategy 2024 3-year CF Allocation: 2022 - 2024 Revised February 6, 2024	FY2022	Results FY2023	FY2024	Cumulative results over 3-year period	Details
u l d	Underlying operating CF ¥3.5 trillion	¥1.3 trillion	¥1.2 trillion	<b>¥1.0 trillion</b> ¥983.7 billion	<b>¥3.4 trillion</b> ¥3,446.9 billion	Exceeded cash-in forecast due to successful
Cash	<b>Divestitures</b> ¥2.0 trillion	¥0.7 trillion	¥0.8 trillion	<b>¥0.8 trillion</b> ¥768.2 billion	<b>¥2.2 trillion</b> ¥2,235.4 billion	execution of divestiture strategy and solid progress in each business.
Cash Out	Investments ¥3.0 trillion	¥0.9 trillion	¥1.0 trillion	<b>¥1.0 trillion</b> ¥1,042.1 billion	<b>¥2.9 trillion</b> ¥2,892.6 billion	Maintain / expand earnings baseApprox. ¥1.4 tnEX investmentsApprox. ¥0.9 tnDX / Growth investmentsApprox. ¥0.2 tnOther (related to fund management incl. time deposits)Approx. ¥0.3 tn
	Adjusted FCF				<b>¥2.8 trillion</b> ¥2,789.7 billion	Underlying operating cash flow plus divestitures minus investments
Cash Out	Shareholders returns ¥2.1 trillion	¥0.7 trillion	¥1.0 trillion	<b>¥0.5 trillion</b> ¥463.7 billion	<b>¥2.1 trillion</b> ¥2,123.8 billon	Includes ¥970 billion in share buybacks already executed and ¥207.1 billion in cash dividends paid to non-controlling interests.
	Post-returns FCF				<b>¥0.7 trillion</b> ¥665.9 billion	

# Summary Results by Segment (Underlying operating CF)



Segment	Underlying operating CF	YoY Change	(¥ bn) FY2024 details
Environmental Energy	<b>200.7</b> 231.2	(30.5) <i>(13%)</i>	[-] Increased taxes in the LNG business.
Materials Solutions	106.3 111.1	(4.8) <i>(4%)</i>	[-] Decrease in dividend income from the North American plastic building material business.
Mineral Resources	<b>178.7</b> 304.0	(125.3) <i>(41%)</i>	[-] Decline in total volume and decrease in market prices in the Australian steelmaking coal business.
Urban Development & Infrastructure	72.8 85.1	(12.3) <i>(14%)</i>	[-] Absence of previous FY income tax refund and decreased dividend income from the commercial shipping vessels business.
Mobility	<b>102.6</b> 140.8	(38.2) (27%)	[-] Market slowdown in the ASEAN automotive business.
Food Industry	96.6 93.5	+3.1 +3%	<ul> <li>[+] Tax gain related to past impairment in overseas food materials business. Favorable market conditions for the processing and sale of marine products.</li> <li>[-] Falling prices and cost increase in the salmon farming business.</li> </ul>
Smart-Life Creation	<u>96.5</u> 134.7	(38.2) (28%)	[-] Impact of reclassification of Lawson to equity method affiliate.
Power Solution	<b>122.8</b> 88.3	+34.5 +39%	[+] Increase in dividend income and improved profitability in the U.S. solar power generation business.
Other (10.2)	6.7	+16.9	Unallocated income/expenses and intersegment eliminations.
	FY2024 Results         983.7           FY2023 Results         1,178.5	(194.8) <i>(17%)</i>	

# Summary Results by Segment (Consolidated net income)



Segment	Consolidated net income	YoY Change	(¥ bn) FY2024 details
Environmental Energy	<b>198.6</b> 238.8	(40.2) (17%)	[-] Absence of previous FY gain on liquidation of subsidiary in the Malaysia LNG business. Decrease in market prices in the shale gas business.
Materials Solutions	68.3 73.9	(5.6) <i>(8%)</i>	<ul> <li>[+] Absence of previous FY impairment losses in the chemical manufacturing business.</li> <li>[-] Market headwinds in the North American plastic building material business. Decreased volume in the steel business.</li> </ul>
Mineral Resources	<b>227.8</b> 295.5	(67.7) (23%)	<ul> <li>[+] Divestiture of two Australian steelmaking coal mines.</li> <li>[-] Decline in total volume and decrease in market prices in the Australian steelmaking coal business.</li> </ul>
Urban Development & Infrastructure	<b>39.8</b> 50.9	(11.1) <i>(22%)</i>	<ul> <li>[+] Tax gain and absence of valuation loss in the overseas real estate business in previous FY. Gain on construction completion in the energy infrastructure-related business.</li> <li>[-] Impairment and loss on sales in the North American real estate development business. Provisions for Chiyoda Corporation's U.S. Golden Pass LNG project<sup>1</sup>.</li> </ul>
Mobility	<b>112.4</b> 141.4	(29.0) (21%)	<ul> <li>[+] Revaluation gain due to restructure of Indian automobile business.</li> <li>[-] Market slowdown for Mitsubishi Motors and the ASEAN automotive business.</li> </ul>
Food Industry (25.3)	92.4	+117.7 —	[+] Absence of previous FY impairment losses in the overseas food business. Absence of previous FY decrease in earnings in the salmon farming business. Divestiture of KFC Holdings Japan and Princes.
Smart-Life Creation	<b>185.0</b> 102.7	+82.3 +80%	<ul> <li>[+] Revaluation gain due to reclassification of Lawson to equity method affiliate.</li> <li>[-] Absence of previous FY gain on sale of affiliate.</li> </ul>
Power Solution (15.6)	97.9	(113.5) —	<ul> <li>[+] Improved profitability in the U.S. solar power generation business.</li> <li>[-] Absence of previous FY gain on sale of assets in the overseas power business. Impairments and other losses in the Japanese offshore wind power business.</li> </ul>
Other (11.8)	42.0	+53.8 —	Unallocated income/expenses and intersegment eliminations.
	FY2024 Results         950.7           FY2023 Results         964.0	(13.3) <i>(1%)</i>	<sup>1</sup> The estimated provision related to this project was recorded under "Other" in Q4 FY2023. The impact of the reversal of this provision is recorded under "Other" in FY2024.

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# Full-Year Forecast by Segment (Underlying operating CF)



Segment	Underlying operating CF	YoY Change	(¥ bn) FY2025 details
Environmental Energy	153.0	(47.7) 200.7 (24%)	<ul> <li>[+] Absence of previous FY tax increase in the LNG business.</li> <li>[-] Decrease in crude oil prices, decline in total volume and decrease in equity-method dividend income in the LNG business.</li> </ul>
Materials Solutions	<b>91.0</b> 106.3	(15.3) <i>(14%)</i>	[-] Decrease in dividend income from the North American plastic building materials business.
Mineral Resources	<b>145.0</b> 178.	(33.7) .7 (19%)	[-] Decrease in dividend income from iron ore and copper businesses.
Urban Development & Infrastructure	76.0 72.8	+3.2 +4%	[+] Increase in dividend income from the ASEAN urban development business.
Mobility	<b>90.0</b> 102.6	(12.6) <i>(12%)</i>	[-] Market slowdown in the ASEAN automotive business.
Food Industry	<b>98.0</b> 96.6	+1.4 +1%	_
Smart-Life Creation	<b>72.0</b> 96.5	(24.5) (25%)	[-] Impact of reclassification of Lawson to equity method affiliate in FY2024.
Power Solution	93.0 122.8	(29.8) (24%)	[-] Decrease in dividend income from the U.S. solar power generation business.
Other	82.0 6.7	+75.3 +1,124%	Unallocated income/expenses and intersegment eliminations.
	FY2025 Forecast         900.0           FY2024 Results         983.7	(83.7) <i>(9%)</i>	

# Full-Year Forecast by Segment (Consolidated net income)



Segment	Consolidated net income	YoY Change	(¥ bn) FY2025 details
Environmental Energy	<b>158.0</b> 198.6	(40.6) <i>(20%)</i>	<ul> <li>[+] Recognition of deferred tax at commencement of operations in the North American LNG business.</li> <li>[-] Decrease in crude oil prices and decline in total volume in the LNG business. Increase in depreciation expenses in the North American LNG business.</li> </ul>
Materials Solutions	67.0 68.3	(1.3) <i>(2%)</i>	_
Mineral Resources	<b>114.0</b> 227.8	(113.8) <i>(50%)</i>	[-] Absence of previous FY gain on sale from divested Australian steelmaking coal mines.
Urban Development & Infrastructure	52.0 39.8	+12.2 +31%	<ul> <li>[+] Absence of previous FY impairment and loss on sales in the North American real estate development business.</li> <li>[-] Absence of previous FY gain on sale of affiliate.</li> </ul>
Mobility	90.0 112.4	(22.4) (20%)	[-] Absence of previous FY revaluation gain due to restructure of Indian automobile business. Market slowdown in the ASEAN automotive business.
Food Industry	<b>78.0</b> 92.4	(14.4) (16%)	<ul> <li>[+] Gain on sale in the overseas food materials business.</li> <li>[-] Absence of previous FY gain on sale of KFC Holdings Japan and Princes.</li> </ul>
Smart-Life Creation	<b>75.0</b> 185.0	(110.0) <i>(59%)</i>	[-] Absence of previous FY revaluation gain due to reclassification of Lawson to equity method affiliate.
Power Solution (15.6)	28.0	+43.6	<ul> <li>[+] Absence of previous FY impairments and other losses in the Japanese offshore wind power business.</li> <li>[-] Absence of previous FY gain on sale of European power transmission business' U.K. operation.</li> </ul>
Other	38.0 42.0	(4.0) (10%)	Unallocated income/expenses and intersegment eliminations.
	FY2025 Forecast <b>700.0</b> FY2024 Results <b>950.7</b>	(250.7) <i>(26%)</i>	

# Quantitative Targets of Midterm Corporate Strategy 2024 Review



• We have delivered all the quantitative targets of the Midterm Corporate Strategy 2024.

#### **Quantitative Targets of Midterm Corporate Strategy 2024**

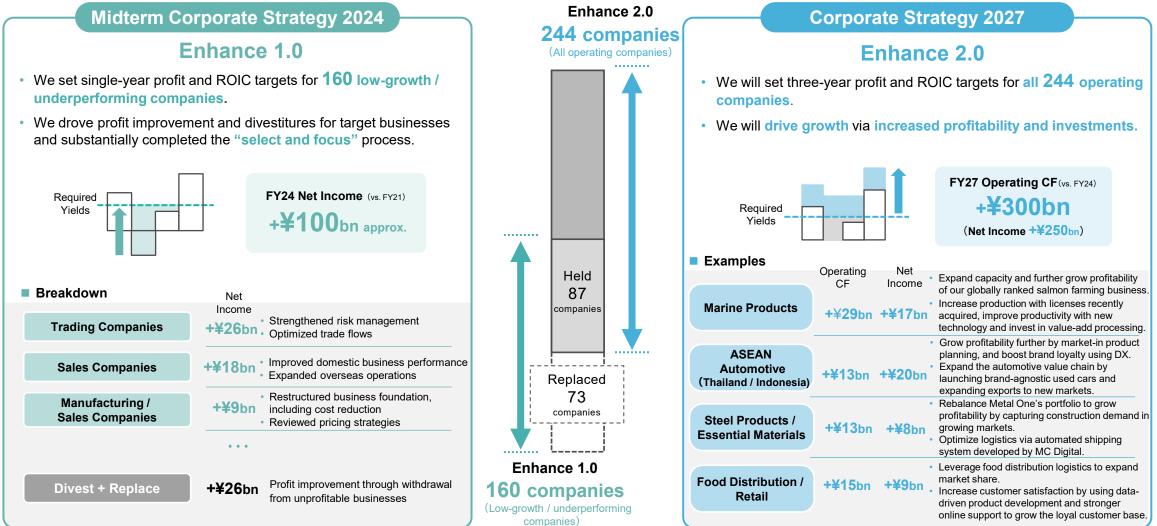
Net Income / CF	Maintain / Improve Capital Efficiency	Ensuring Financial Soundness
FY2024 Consolidated ¥800.0 billion Net Income	Double-Digit ROE	Maintain High Single-A Credit Rating
Underlying Approx. Operating CF ¥1.0 trillion per year		<b>Post-Returns FCF &gt; 0</b> (Over Midterm Strategy's 3-year period)
Results of Midterm Corporate Stra	tegy 2024	
FY2024 Consolidated <b>¥950.7 billion</b> Net income	Average: <b>12.5%</b>	S&P: A (outlook stable) Moody's: A2 (outlook stable) (as of Mar 31, 2025)
	FY2022: <b>15.8%</b>	
Underlying Operating CE <b>¥1.1 trillion</b>	FY2023: <b>11.3%</b>	Post-returns FCF <b>¥0.7 trillion</b>
Operating CF <b>#1.1 trillion</b> (3-year average)	FY2024: <b>10.3%</b>	(Cumulative results over 3-year period) Note: to be allocated to FY2025 share buybacks.

# From Enhance 1.0 to Enhance 2.0:

Midterm Corporate Strategy 2024 Supplementary Overview



 As we transition from Enhance 1.0 to Enhance 2.0, we will accelerate growth and our reinforce earnings base across all businesses.





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# Segment Performance

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- Net Income Detail
- Major Subsidiaries and Affiliates
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- Major Cash Flow Items

#### Notes regarding Net Income Detail section

- Beginning FY2024 Q2, "non-recurring items" have been classified as either "capital recycling gains / losses" or "one-time items."
- "Asset turnover" represents gains / losses in asset turnover-type businesses (real estate and power generation businesses that are subject to capital gains on sale at the time of project development).
- Gains on acquisitions / divestitures in asset turnover-type businesses have been denoted with a "•" since FY2024 Q2.
- Gains on acquisitions / divestitures in asset turnover-type businesses were previously not included in "non-recurring items", but they are now considered "capital recycling gains / losses" as part of the new classification and are denoted with a "•" for comparison purposes.

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# **Net Income by Segment (Quarterly)**



		Three months ended Jun 30	Three months ended Sep 30	Three months ended Dec 31	Three months ended Mar 31	Full-year total
(¥ bn)						totai
Environmental Energy	FY2023	55.2	34.6	53.8	95.2	238.8
Environmental Energy	FY2024	60.8	33.8	75.1	28.9	198.6
Materials Solution	FY2023	25.4	18.3	7.8	22.4	73.9
	FY2024	17.1	19.8	11.3	20.1	68.3
Mineral Resources	FY2023	97.1	37.0	82.8	78.6	295.5
	FY2024	165.7	30.0	33.7	(1.6)	227.8
Urban Development	FY2023	15.2	(0.3)	21.5	14.5	50.9
& Infrastructure	FY2024	(7.1)	7.2	13.6	26.1	39.8
Mobility	FY2023	34.7	30.9	58.3	17.5	141.4
woonity	FY2024	34.8	20.2	44.0	13.4	112.4
Food Industry	FY2023	11.3	13.8	(21.4)	(29.0)	(25.3)
rood industry	FY2024	25.2	35.2	25.9	6.1	92.4
Smart-Life Creation	FY2023	55.5	13.5	14.2	19.5	102.7
	FY2024	16.2	140.1	17.6	11.1	185.0
Power Solution	FY2023	11.2	(2.9)	13.1	76.5	97.9
	FY2024	2.4	(9.0)	(14.5)	5.5	(15.6)
Other	FY2023	12.2	3.4	0.4	(27.8)	(11.8)
	FY2024	39.3	(13.7)	2.7	13.7	42.0
Total	FY2023	317.7	148.4	230.5	267.4	964.0
Total	FY2024	354.4	263.7	209.3	123.3	950.7



			of	which are One-time i	tems	of which are	Capital recycling ga	ins / losses
(¥ bn)	ébn)		Total	from Asset turnover-type businesses	Other	Total	from Asset turnover-type businesses	Other
	FY2023	238.8	0.0	0.0	0.0	18.5	0.0	18.5
Environmental Energy	FY2024	198.6	5.8	0.0	5.8	0.0	0.0	0.0
Materiala Calution	FY2023	73.9	(12.8)	0.0	(12.8)	2.5	0.0	2.5
Materials Solution	FY2024	68.3	0.0	0.0	0.0	0.0	0.0	0.0
Mineral Descurress	FY2023	295.5	6.9	0.0	6.9	4.8	0.0	4.8
Mineral Resources	FY2024	227.8	(16.2)	0.0	(16.2)	103.6	0.0	103.6
Urban Development	FY2023	50.9	(5.5)	0.0	(5.5)	49.2	45.4	3.8
& Infrastructure	FY2024	39.8	(0.4)	0.0	(0.4)	27.2	12.3	14.9
Mahility	FY2023	141.4	0.0	0.0	0.0	18.6	0.0	18.6
Mobility	FY2024	112.4	4.4	0.0	4.4	15.5	0.0	15.5
Food Industry	FY2023	(25.3)	(33.4)	0.0	(33.4)	(40.6)	0.0	(40.6)
Food Industry	FY2024	92.4	10.5	0.0	10.5	41.0	0.0	41.0
Smart-Life Creation	FY2023	102.7	0.0	0.0	0.0	48.8	0.0	48.8
Smart-Life Creation	FY2024	185.0	(2.4)	0.0	(2.4)	120.5	0.0	120.5
Dower Colution	FY2023	97.9	(16.0)	(16.0)	0.0	98.5	98.5	0.0
Power Solution	FY2024	(15.6)	(52.4)	0.0	(52.4)	14.6	14.6	0.0
Other	FY2023	(11.8)	(24.0)	0.0	(24.0)	0.0	0.0	0.0
Other	FY2024	42.0	24.0	0.0	24.0	0.0	0.0	0.0
Tatal	FY2023	964.0	(84.8)	(16.0)	(68.8)	200.3	143.9	56.4
Total	FY2024	950.7	(26.7)	0.0	(26.7)	322.4	26.9	295.5



(¥ bn)			Three months ended Jun 30	Three months ended Sep 30		Three months ended Mar 31	Full-year ended Mar 31
Environmental Energy	FY2023	Total	-	—	—	—	—
	FY2024	Total	5.8	_	_	_	5.8
		Revision of depreciation method in Asia-Pacific LNG business	5.8	—	—	_	5.8
Materials Solution	FY2023	Total	_	_	(10.6)	(2.2)	(12.8)
		Impairment loss in the chemicals manufacturing business	—	—	(7.4)	—	(7.4)
		Loss in Chinese business	_	—	(3.2)	(2.2)	(5.4)
	FY2024	Total	-	_	_	_	-
Mineral Resources	FY2023	Total	_	_	6.9	_	6.9
		Gain on sales of receivables in RtM business	_	-	6.9	-	6.9
	FY2024	Total	-	(13.8)	(2.4)	—	(16.2)
		Loss in Chinese business	_	(13.8)	—	_	(13.8)
		Impairment losses on fixed assets in the iron ore business	_	_	(2.4)	_	(2.4)
Urban Development	FY2023	Total	(2.2)	(0.1)	(3.1)	(0.1)	(5.5)
& Infrastructure		Provisions and impairment losses due to cost increases in overseas water business	(2.2)	(0.1)	(3.1)	(0.1)	(5.5)
	FY2024	Total	(12.4)	_	4.2	7.8	(0.4)
		Gain on completion of energy infrastructure-related business	_	_	_	8.5	8.5
		Tax gain due to restructuring of energy infrastructure-related business	_	_	4.2	(0.7)	3.5
		Provision for Chiyoda Corporation's U.S. Golden Pass LNG project*	(12.4)	_	_	_	(12.4)

\* The estimated provision related to this project was recorded under "Other" in Q4 FY2023. The impact of the reversal of this provision is recorded under "Other" in Q1 FY2024.



(¥ bn)				Three months ended Jun 30	Three months ended Sep 30	Three months ended Dec 31	Three months ended Mar 31	Full-year ended Mar 31
Mobility	FY2023		Total	_	_	_	—	_
	FY2024		Total	-	_	13.1	(8.7)	4.4
			Gain related to change in equity interest in Mitsubishi Motors	—	—	13.1	_	13.1
			Impairment loss in Mitsubishi Motors	-	_	_	(8.7)	(8.7)
Food Industry	FY2023		Total	-	_	_	(33.4)	(33.4)
			Losses related to salmon farming business	_	—	_	(33.4)	(33.4)
	FY2024		Total	10.5	_	_	—	10.5
			Tax gain related to impairment of overseas food materials business in previous FY	10.5	_	_	_	10.5
Smart-Life Creation	FY2023		Total	_	_	_	—	_
	FY2024		Total	_	_	_	(2.4)	(2.4)
			Increase in tax effect of Lawson's revaluation gain due to the defense boost tax hike	_	_	_	(2.4)	(2.4)
Power Solution	FY2023		Total	(2.9)	(0.1)	_	(13.0)	(16.0)
		(Asset turnover)	Losses related to Japanese power generating business	_	—	_	(12.5)	(12.5)
		(Asset turnover)	Impairment losses on Asian power generating assets	(2.9)	(0.1)	_	(0.5)	(3.5)
	FY2024		Total	-	_	(52.2)	(0.2)	(52.4)
			Impairments and other losses in Japanese offshore wind power business	_	_	(52.2)	(0.2)	(52.4)

Note: "Asset turnover" represents gains / losses in asset turnover-type businesses (real estate and power generation businesses that are subject to capital gains on sale at the time of project development).



(¥ bn)			Three months ended Jun 30	Three months ended Sep 30			Full-year ended Mar 31
Environmental Energy	FY2023	Total	-	_	_	18.5	18.5
		Gain on liquidation of overseas business	_	_	_	16.5	16.5
		Gain on sale of Japanese business	_	_	_	2.0	2.0
	FY2024	Total	_	—	_	_	-
Materials Solution	FY2023	Total	-	_	_	2.5	2.5
		Gain on sale of overseas business	—	—	—	2.5	2.5
	FY2024	Total	_	—	—	—	-
Mineral Resources	FY2023	Total	-	_	4.8	-	4.8
		Tax gain due to partial sale of Australian steelmaking coal business	—	—	4.8	—	4.8
	FY2024	Total	96.9	4.4	8.1	(5.8)	103.6
		Gain on sale of two Australian steelmaking coal mines	96.9	(6.9)	8.6	(5.7)	92.9
		Gain on liquidation of overseas subsidiary	_	8.5	_	_	8.5
		Gain related to sale of overseas business	_	2.8	(0.5)	(0.1)	2.2

# Net Income Detail Capital Recycling Gains / Losses (cont'd)



(¥ bn)				Three months ended Jun 30	Three months ended Sep 30	Three months ended Dec 31	Three months ended Mar 31	Full-year ended Mar 31
Urban Development	FY2023		Total	16.5	—	11.0	21.7	49.2
& Infrastructure	•	(Asset turnover)	Gain on sale of projects of Japanese and overseas real estate development businesses	16.5	_	7.6	2.1	26.2
		(Asset turnover)	Gain on sale of an affiliated company	-	_	3.4	10.2	13.6
		(Asset turnover)	Gain on sale of Vietnamese real estate development company	-	_	_	5.6	5.6
			Gain on sale of equity interest in overseas business	_	_	_	3.8	3.8
	FY2024		Total	(0.7)	1.1	12.5	14.3	27.2
		(Asset turnover)	Gain on sale of an affiliated company	_	_	_	11.2	11.2
	•	(Asset turnover)	Gain on sale of projects of Japanese and overseas real estate development businesses	(0.7)	2.2	5.5	1.8	8.8
			Gain on sale of equity interest in overseas business	_	6.3	0.4	_	6.7
			Gain on sale of overseas water infrastructure business	_	_	-	4.7	4.7
			Tax gain due to divestiture process of overseas fund-related company	_	_	3.3	0.2	3.5
			Gain on sale of ships	_	_	2.3	(0.1)	2.2
		(Asset turnover)	Impairment losses in Japanese and overseas real estate development business	_	(7.4)	1.0	(1.3)	(7.7)
			Losses related to sale of overseas water infrastructure business	_	_	_	(2.2)	(2.2)

Notes: - "Asset turnover" represents gains / losses in asset turnover-type businesses (real estate and power generation businesses that are subject to capital gains on sale at the time of project development).

- Gains on acquisitions / divestitures in asset turnover-type businesses were previously not included in "non-recurring items", but they are now considered "capital recycling gains / losses" as part of the new classification and are denoted with a "•" for comparison purposes.

# Net Income Detail Capital Recycling Gains / Losses (cont'd)



(¥ bn)			Three months ended Jun 30	Three months ended Sep 30		Three months ended Mar 31	Full-year ended Mar 31
Mobility	FY2023	Total	(2.6)	1.8	20.3	(0.9)	18.6
		Gain related to sale of overseas business	(2.6)	3.9	14.2	—	15.5
		Gain related to sale of Japanese business	-	-	4.2	_	4.2
		Losses in Chinese business	-	(2.1)	1.9	(0.9)	(1.1)
	FY2024	Total	_	_	15.5	_	15.5
		Revaluation gain due to restructure of Indian automobile business	—	—	15.5	—	15.5
Food Industry	FY2023	Total	_	_	(39.2)	(1.4)	(40.6)
		Impairment losses in overseas food business	_	—	(39.2)	0.6	(38.6)
		Losses related to divestiture process of Japanese food business	_	_	_	(2.0)	(2.0)
	FY2024	Total	6.9	32.0	2.1	-	41.0
		Gain related to sale of KFC Holdings Japan	_	20.5	_	_	20.5
		Gain related to sale of Princes	3.8	11.6	_	_	15.4
		Valuation gain related to acquisition of additional equity in Cermaq's affiliate	3.1	(0.1)	_	_	3.0
		Gain related to sale of overseas business	-	_	2.1	—	2.1

# Net Income Detail Capital Recycling Gains / Losses (cont'd)



_(¥ bn)				Three months ended Jun 30	Three months ended Sep 30		Three months ended Mar 31	Full-year ended Mar 31
Smart-Life Creation	FY2023		Total	36.9	_	_	11.9	48.8
			Gain on sale of an affiliated company	36.9	-	_	_	36.9
			Gain on reversal of impairment of intangible assets related to investment in Lawson in prior period	_	-	_	9.3	9.3
			Gain on deconsolidation of overseas fund-related company	_	_	_	2.6	2.6
	FY2024		Total	-	122.5	(2.9)	0.9	120.5
			Revaluation gain on Lawson's reclassification to equity method affiliates	—	122.5	_	_	122.5
			Losses related to sale of Japanese business	_	_	(2.9)	0.9	(2.0)
Power Solution	FY2023		Total	_	3.0	_	95.5	98.5
	•	(Asset turnover)	Gain on partial sale and revaluation of U.S. power business affiliate (Nexamp)	_	-	_	85.4	85.4
	•	(Asset turnover)	Gain on sale of European power generating asset	_	_	_	10.1	10.1
	•	(Asset turnover)	Gain on sale and revaluation of European power transmission asset	_	3.0	_	_	3.0
	FY2024		Total	_	_	14.5	0.1	14.6
	•	(Asset turnover)	Gain on sale of European power transmission assets	_	_	11.1	_	11.1
	•	(Asset turnover)	Gain on sale of Japanese power generation assets	_	_	3.4	0.1	3.5

Notes: - "Asset turnover" represents gains / losses in asset turnover-type businesses (real estate and power generation businesses that are subject to capital gains on sale at the time of project development). - Gains on acquisitions / divestitures in asset turnover-type businesses were previously not included in "non-recurring items", but they are now considered "capital recycling gains / losses" as part of the new classification and are denoted with a "•" for comparison purposes.



					Full-Ye	II-Year Profit (Loss)	
(¥ bn)	Company / Operation (Country)	Description	Subsidiary / Affiliate	Equity (%)	FY2023	FY2024	YoY Change
Environmental	Segment net income				238.8	198.6	(40.2)
Energy	Equity in earnings of LNG business from subsidiaries and affiliates	-	-	—	91.5	92.7	1.2
	Dividend income from LNG business	-	—	—	64.1	69.3	5.2
	Equity in earnings of shale gas business	-	—	—	16.0	2.1	(13.9)
	Equity in earnings of petroleum-related business	-	—	—	12.4	10.1	(2.3)
Materials Solution	Segment net income				73.9	68.3	(5.6)
	Cape Flattery Silica Mines Pty, Ltd. (Australia)	Manufacture and sale of silica sand	Subsidiary	100.0	1.2	0.9	(0.3)
	Metal One Corporation (Japan)	Steel products operations	Subsidiary	60.0	21.0	17.3	(3.7)
	SPDC Ltd. (Japan)	Investment in petroleum and petrochemicals-related businesses	Affiliate	33.3	(3.6)	(2.3)	1.3
	Mitsubishi Shoji Chemical Corporation (Japan)	Marketing of solvents, paints, coating resins and silicones	Subsidiary	100.0	2.9	3.1	0.2
	Mitsubishi Corporation Plastics Ltd. (Japan)	Marketing of synthetic raw materials and plastics	Subsidiary	100.0	3.1	2.0	(1.1)
	Meiwa Corporation (Japan)	Japanese sales and import / export business of chemicals and other products	Affiliate (listed)	24.5	0.9	0.9	0.0
	Overseas chemical trading business	-	_	_	3.1	5.0	1.9
	Basic chemicals related business companies	-	—	—	(5.5)	0.8	6.3



					Full-Ye	Loss)	
(¥ bn)	Company / Operation (Country)	Description	Subsidiary / Affiliate	Equity (%)	FY2023	FY2024	YoY Change
Mineral Resources	Segment net income				295.5	227.8	(67.7)
	Iron Ore Company Of Canada (Canada)	Iron ore mining, processing, and sales	Affiliate	26.2	16.3	12.7	(3.6)
	M.C. Inversiones Limitada (Chile) 【Iron Ore Business】	Mineral resources management company in Latin America (the indirect investment ratio in Compania Minera del Pacifico (Chile): 25%, etc.)	Subsidiary	100.0	14.4	2.3	(12.1)
	Mitsubishi Development Pty Ltd. (Australia)	Investment company for steelmaking coal and other mineral resources	Subsidiary	100.0	190.2	132.9	(57.3)
	Mitsubishi Corporation RtM Japan Ltd. (Japan)	Mineral resources and metals trading	Subsidiary	100.0	11.8	4.8	(7.0)
	Copper Business <sup>1</sup>						
	JECO Corporation (Japan)	Investment company for Escondida copper mine in Chile <sup>2</sup>	Subsidiary	70.0	12.7	26.4	13.7
	JECO 2 Ltd. (U.K.)	Investment company for Escondida copper mine in Chile <sup>2</sup>	Affiliate	50.0	3.1	6.4	3.3
	MC Copper Holdings B.V. (Netherlands)	Investment company for Los Pelambres copper mine in Chile (MC's shareholding in Los Pelambres through indirect investment: 5%)	Subsidiary	100.0	6.3	4.8	(1.5)
	M.C. Inversiones Limitada (Chile) 【Copper Business】	Mineral resources management company in Latin America (the indirect investment ratio in Anglo American Sur (Chile): 20.4%, etc.)	Subsidiary	100.0	(8.3)	(1.0)	7.3
	MCQ Copper Ltd. (U.K.)	Investment company for Quellaveco copper mine in Peru (MC's shareholding in Quellaveco through indirect investment: 40%)	Subsidiary	100.0	41.2	27.2	(14.0)

<sup>1</sup>The Mineral Resources segment also recognizes dividend income from Compañía Minera Antamina (FY2023: ¥12.2 billion, FY2024: ¥14.8 billion).

<sup>2</sup>Mitsubishi Corporation's net interest in the Escondida copper mine is 8.25%, through both JECO Corporation and JECO 2 Ltd.

# Major Subsidiaries and Affiliates (cont'd)



			Quiheidiem (	E avaita a	Full-Ye	Full-Year Profit (Loss)			
(¥ bn)	Company / Operation (Country)	Description	Subsidiary / Affiliate	Equity (%)	FY2023	FY2024	YoY Change		
Urban Development	Segment net income				50.9	39.8	(11.1)		
& Infrastructure	Diamond Realty Investments, Inc. (U.S.A.)	Real estate investment	Subsidiary	100.0	(6.0)	(24.1)	(18.1)		
	MSK Farm Machinery Corporation (Japan)	Sale of agricultural machinery and construction & maintenance service of dairy farming facilities	Subsidiary	100.0	0.5	0.4	(0.1)		
	Nikken Corporation (Japan)	Sale and rental of construction machinery and other equipment	Subsidiary	100.0	4.9	6.8	1.9		
	Diamond Realty Management Inc. (Japan)	Real estate asset management and investment advisory	Subsidiary	100.0	3.4	3.1	(0.3)		
	Chiyoda Corporation (Japan)	Integrated engineering business	Subsidiary (listed)	33.5	4.9	(3.7)	(8.6)		
	Mitsubishi Corporation Technos (Japan)	Sale of machine tools and industrial machinery	Subsidiary	100.0	1.3	1.0	(0.3)		
	Mitsubishi Corporation Urban Development, Inc. (Japan)	Development and operation of commercial properties	Subsidiary	100.0	10.4	5.3	(5.1)		
	Mitsubishi Corporation Machinery, Inc. (Japan)	Export, import and Japanese trading of plants, infrastructure and machine parts	Subsidiary	100.0	3.9	5.2	1.3		
	ASEAN urban development related business companies	_	-	—	0.2	12.6	12.4		
	Commercial vessels related business companies	-	-	_	4.6	7.2	2.6		
	Energy infrastructure related business companies	-	_		7.8	18.9	11.1		
	Fund-related business companies	_	_	_	(9.5)	0.1	9.6		
Mobility	Segment net income				141.4	112.4	(29.0)		
	Toyo Tire Corporation (Japan)	Tire and automotive parts business	Affiliate (listed)	20.0	11.0	12.7	1.7		
	Mitsubishi Motors Corporation (Japan)	Sale and manufacture of automobiles and related parts	Affiliate (listed)	22.2	31.9	14.6	(17.3)		
	Automobile-related business companies in Thailand & Indonesia	_	_	_	85.6	60.9	(24.7)		
	Partial breakdown of Automobile-related companies in Thailand and Indonesia								
	PT. Mitsubishi Motors Krama Yudha Sales Indonesia (Indonesia)	Import and sale of automobiles (MMC)	Affiliate	40.0	2.9	3.7	0.8		
	Tri Petch Isuzu Sales Co., Ltd. (Thailand)	Import and sale of automobiles (Isuzu)	Subsidiary	88.7	39.9	19.7	(20.2)		

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				-	Full-Ye	Year Profit (Loss)	
(¥ bn)	Company / Operation (Country)	Description	Subsidiary / Affiliate	Equity (%)	FY2023	FY2024	YoY Change
Food Industry	Segment net income				(25.3)	92.4	117.7
	Agrex do Brasil LTDA. (Brazil)	Origination and export of grains, sale of agricultural inputs, and grain production	Subsidiary	100.0	3.7	4.4	0.7
	Cermaq Group AS (Norway)	Farming, processing and sale of salmon	Subsidiary	100.0	(20.3)	13.1	33.4
	Mitsui DM Sugar Co., Ltd. (Japan)	Manufacture and wholesale of sugar products	Affiliate (listed)	20.0	0.4	1.6	1.2
	Indiana Packers Corporation (U.S.A.)	Processing and sale of pork	Subsidiary	80.0	3.1	3.4	0.3
	Mitsubishi International Food Ingredients, Inc. (U.S.A.)	Distribution of food ingredients, manufacture and sale of custom seasoning blends	Subsidiary	100.0	2.4	2.0	(0.4)
	Olam Group Limited (Singapore)	Farming, procurement, processing, product manufacturing and sale of agriproducts	Affiliate (listed)	14.6	3.3	0.4	(2.9)
	ltoham Yonekyu Holdings Inc. (Japan)	Manufacture and sale of meats and processed foods	Affiliate (listed)	40.8	6.5	4.9	(1.6)
	Japan Farm Holdings, Ltd. (Japan)	Farming of poultry/swine and processing of chicken	Subsidiary	92.7	2.6	2.1	(0.5)
	Toyo Reizo Co., Ltd. (Japan)	Processing and sale of marine products	Subsidiary	95.1	(0.8)	3.9	4.7
	Nitto Fuji Flour Milling Co., Ltd. (Japan)	Milling of flour	Subsidiary (listed)	64.9	2.8	2.2	(0.6)
	Nosan Corporation (Japan)	Manufacture and production of livestock feed, aqua feed, petfood and eggs, and sale of these products	Subsidiary	100.0	5.0	4.9	(0.1)
	Foodlink Corporation (Japan)	Sale of meat and meat products	Subsidiary	99.4	2.4	2.3	(0.1)
	Mitsubishi Corporation Life Sciences Limited (Japan)	Manufacture and sale of food/health ingredients	Subsidiary	100.0	2.4	3.7	1.3



					Full-Ye	ll-Year Profit (Loss)	
(¥ bn)	Company / Operation (Country)	Description	Subsidiary / Affiliate	Equity (%)	FY2023	FY2024	YoY Change
Smart-Life Creation <sup>1</sup>	Segment net income				102.7	185.0	82.3
	MC Healthcare Holdings (Japan)	Hospital management solutions, medication and medical equipment distribution	Subsidiary	80.0	2.6	2.6	0.0
	Nippon Care Supply Co., Ltd. (Japan)	Rental of nursing care equipment	Affiliate (listed)	38.5	0.0	0.5	0.5
	Life Corporation (Japan)	Supermarket chain stores	Affiliate (listed)	25.0	3.9	4.4	0.5
	Lawson, Inc. (Japan)	Franchise chain of convenience stores	Affiliate	50.0	29.1	25.5	(3.6)
	Mitsubishi HC Capital Inc. (Japan)	Leasing, installment sales and other financing	Affiliate (listed)	18.0	19.2	24.2	5.0
	Mitsubishi Auto Leasing Corporation (Japan)	Auto leasing, installment sales and other financial services	Affiliate	50.0	3.0	2.8	(0.2)
	Mitsubishi Corporation Packaging Ltd. (Japan)	Sale and marketing of packaging products / systems and paper products	Subsidiary	100.0	4.1	3.9	(0.2)
	Mitsubishi Corporation LT, Inc. (Japan)	Warehousing and general logistics services	Subsidiary	100.0	2.7	3.0	0.3
	Mitsubishi Shokuhin Co., Ltd. (Japan)	Wholesale and logistics of processed foods, frozen and chilled foods etc.	Subsidiary (listed)	50.1	10.9	11.2	0.3
	Fund-related business companies	-	—	—	5.7	8.7	3.0
Power Solution <sup>2</sup>	Segment net income				97.9	(15.6)	(113.5)
	N.V. Eneco (Netherlands) <sup>3</sup>	Electric power business	Subsidiary	80.0	37.0	25.6	(11.4)
	Diamond Generating Asia, Limited (Hong Kong)	Electric power business	Subsidiary	100.0	10.2	9.8	(0.4)
	Diamond Generating Corporation (U.S.A.)	Electric power business	Subsidiary	100.0	73.2	7.3	(65.9)
	Mitsubishi Corporation Energy Solutions Ltd. (Japan)	Electric power business	Subsidiary	100.0	(12.1)	(45.9)	(33.8)

<sup>1</sup>List of subsidiaries / affiliates slightly updated since Q2. Mitsubishi Corporation Fashion Co., Ltd., which was disclosed until Q3, has been divested and is excluded from this list.

<sup>2</sup>Diamond Transmission Corporation Limited, which was disclosed until Q3, has been divested and is excluded from this list.

<sup>3</sup> The figures above include consolidation adjustments (FY2023: -¥6.6 billion, FY2024: -¥6.4 billion) to equity earnings, such as DD&A on assets measured at fair value at the time of the acquisition of Eneco Group.

	Performance of All Subsidiaries and Anniates												
	Attr	ibutable Profit and Loss (¥	bn)	Number of Entities <sup>1</sup>									
	Year	ended	VoV Change	as at Mar 31, 2024		as at Mar 31, 2025		YoY Cha	inge				
	Mar 31, 2024	Mar 31, 2025	YoY Change	Count	Ratio	Count	Ratio	Count	Ratio				
Profitable entities	1,143.4	1,143.4 1,005.5		318	77%	304	78%	(14)	1%				
Loss-making entities <sup>2</sup>	(173.4)	(139.1)	34.3	97	23%	84	22%	(13)	(1%)				
Total	970.0	866.4	(103.6)	415	100%	388	100%	(27)	0%				

Parformance of All Subsidiaries and Affiliates<sup>1</sup>

<sup>1</sup> When a subsidiary or an affiliate applies consolidation accounting, it is counted as one "entity" together with its subsidiaries and affiliates.

<sup>2</sup>Loss-making entities include local subsidiaries and SPCs (58 companies in FY2023, 47 companies in FY2024). These companies' losses also include one-time items.

# Income Statement Items by Segment (Twelve months ended March 31)



<b>FY2023</b> (¥ bn)	Environmental Energy	Materials Solution	Mineral Resources	Urban Development & Infrastructure	Mobility	Food Industry	Smart-Life Creation	Power Solution	Other	Total
Gross profit	108.0	232.5	397.9	168.9	182.1	300.6	806.1	155.1	8.5	2,359.7
SG&A expenses	(72.6)	(155.3)	(76.2)	(132.0)	(117.9)	(228.1)	(709.6)	(165.1)	(35.7)	(1,692.3)
Dividend income	88.8	21.2	45.2	4.6	8.8	3.8	16.7	0.0	3.3	192.3
Income from investments accounted for using the equity method	147.2	35.5	70.3	10.7	94.4	14.5	45.7	26.0	0.1	444.4
Net income	238.8	73.9	295.5	50.9	141.4	(25.3)	102.7	97.9	(11.8)	964.0
Depreciation, Depletion and Amortization	(30.5)	(24.6)	(64.0)	(49.7)	(11.2)	(61.5)	(256.2)	(77.0)	(24.7)	(599.4)

FY2024	Environmental Energy	Materials Solution	Mineral Resources	Urban Development & Infrastructure	Mobility	Food Industry	Smart-Life Creation	Power Solution	Other	Total
_(¥ bn) Gross profit	114.2	229.1	193.9		154.0	280.0	538.5	175.9	8.9	1,836.4
SG&A expenses	(78.1)	(157.7)	(102.9)	(140.9)	(103.5)	(215.3)	(471.5)	(147.8)	(47.6)	(1,465.3)
Dividend income	89.5	18.1	75.9	4.2	9.4	8.8	4.2	0.0	2.9	213.0
Income from investments accounted for using the equity method	124.3	36.0	53.0	27.0	54.3	14.3	59.9	(31.5)	0.2	337.5
Net income	198.6	68.3	227.8	39.8	112.4	92.4	185.0	(15.6)	42.0	950.7
Depreciation, Depletion and Amortization	(21.5)	(25.7)	(59.8)	(48.3)	(11.9)	(59.5)	(144.3)	(75.1)	(24.7)	(470.8)

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# Balance Sheet Items by Segment (as at March 31, 2025)



(¥ bn)	Environmental Energy	Materials Solution	Mineral Resources	Urban Development & Infrastructure	Mobility	Food Industry	Smart-Life Creation	Power Solution	Other	Total
Total assets	3,246.9	2,021.4	4,538.1	2,159.5	1,848.1	1,952.1	2,587.3	2,512.1	630.6	21,496.1
Cash and cash equivalents, Time deposits	56.6	20.2	57.0	198.8	78.3	26.6	17.7	62.5	1,052.2	1,569.9
Trade and other receivables <sup>1</sup> , Inventories	1,043.2	1,274.0	1,640.5	676.2	953.0	653.3	931.8	658.1	(1,032.5)	6,797.6
Investments accounted for using the equity method	956.2	351.8	630.3	693.6	547.8	294.9	1,085.1	581.9	1.4	5,143.0
Property, plant, equipment and investment property	482.1	127.0	995.0	182.5	52.9	295.2	66.1	614.5	92.1	2,907.4
Intangible assets and goodwill <sup>2</sup>	4.2	16.3	3.3	98.8	5.6	237.2	35.5	334.8	23.2	758.9
Right-of-use assets	327.0	20.0	17.4	58.0	1.9	63.9	62.1	61.9	76.8	689.0
Other investments	264.1	157.4	540.3	63.4	174.9	163.8	338.8	44.3	237.2	1,984.2
Trade and other payables <sup>1</sup>	383.8	583.2	305.2	327.0	146.0	238.8	706.5	257.4	(25.5)	2,922.4

#### Breakdown of Environmental Energy / Mineral Resources Segment Balance Sheet Items as at March 31, 2025

	Environment	tal Energy	Mineral Resources			
<u>(</u> ¥ bn)	LNG	Other	MDP	Copper	Other	
Investments accounted for using the equity method	596.4	359.8	0.7	449.9	179.7	
Property, plant, equipment and investment property	27.5	454.6	994.6	0.1	0.3	
Intangible assets and goodwill <sup>2</sup>	0.2	4.0	0.2	0.0	3.1	
Right-of-use assets	80.5	246.5	14.3	0.1	3.0	
Other investments	234.9	29.2	64.5	457.7	18.1	

<sup>1</sup> Current and non-current total.

<sup>2</sup> More than half is comprised of intangible assets (including those subject to depreciation). Goodwill includes amounts attributable to non-controlling interests. © Copyright 2025 Mitsubishi Corporation

# Balance Sheet Items by Segment (as at March 31, 2024)



(¥ bn)	Environmental Energy	Materials Solution	Mineral Resources	Urban Development & Infrastructure	Mobility	Food Industry	Smart-Life Creation	Power Solution	Other	Total
Total assets	2,875.3	2,103.5	4,379.2	2,093.4	1,976.0	2,164.6	4,662.2	2,731.0	474.2	23,459.6
Cash and cash equivalents, Time deposits	88.4	31.8	79.9	139.8	76.8	29.7	18.4	81.2	799.6	1,345.7
Trade and other receivables <sup>1</sup> , Inventories	960.5	1,329.7	1,546.7	669.4	1,135.4	655.7	904.8	708.6	(847.2)	7,063.5
Investments accounted for using the equity method	877.5	344.1	589.4	682.0	512.7	347.0	498.2	650.3	(0.3)	4,500.9
Property, plant, equipment and investment property	401.4	123.2	963.3	152.3	52.7	275.9	66.9	596.0	89.4	2,721.1
Intangible assets and goodwill <sup>2</sup>	4.7	16.0	5.1	94.7	6.5	205.8	35.2	352.0	22.9	742.9
Right-of-use assets	96.2	17.7	19.2	68.6	2.7	55.7	75.8	58.5	61.9	456.4
Other investments	285.7	175.5	327.3	85.5	153.7	210.6	336.1	40.1	200.2	1,814.8
Trade and other payables <sup>1</sup>	320.6	623.0	301.6	283.7	178.1	242.1	720.6	247.7	(36.8)	2,880.8

#### Breakdown of Environmental Energy / Mineral Resources Segment Balance Sheet Items as at March 31, 2024

	Environment	tal Energy	Mineral Resources			
_(¥ bn)	LNG	Other	MDP	Copper	Other	
Investments accounted for using the equity method	523.0	354.5	0.4	406.1	182.9	
Property, plant, equipment and investment property	21.0	380.4	962.7	0.0	0.6	
Intangible assets and goodwill <sup>2</sup>	1.9	2.8	0.2	0.0	4.9	
Right-of-use assets	87.3	8.9	18.2	0.0	1.0	
Other investments	268.5	17.2	2.0	294.0	31.3	

<sup>1</sup> Current and non-current total.

<sup>2</sup> More than half is comprised of intangible assets (including those subject to depreciation). Goodwill includes amounts attributable to non-controlling interests. © Copyright 2025 Mitsubishi Corporation

# **Major Cash Flow Items** (Twelve months ended March 31, 2025)



		Cas	h flows from investing activities			
(¥ bn)	Underlying operating cash flows	Sales andNew / ReplacementCollectionInvestments		Net	Adjusted free cash flows	
Environmental Energy	200.7	87.4	(157.1)	(69.6)	131.1	
Materials Solution	106.3	7.9	(30.0)	(22.1)	84.1	
Mineral Resources	178.7	211.7	(75.6)	136.1	314.8	
Urban Development & Infrastructure	72.8	190.0	(157.1)	32.9	105.7	
Mobility	102.6	13.2	(26.7)	(13.5)	89.1	
Food Industry	96.6	75.8	(86.4)	(10.7)	85.9	
Smart-Life Creation	96.5	52.9	(52.2)	0.7	97.2	
Power Solution	122.8	259.1	(170.9)	88.2	211.0	
Business Segments Total (a)	976.9	898.0	(756.0)	142.0	1,119.0	
Supplementary Information		Cas	h flows from investing activities			
(¥ bn)	Underlying operating cash flows	Sales and Collection	New / Replacement Investments	Net	Adjusted free cash flows	
Total Corporate Cash Flows (b)	983.7	768.2	(1,042.1)	(273.9)	709.8	
Difference (a-b) <sup>1</sup>	(6.8)	129.8	286.1	415.9	409.2	

<sup>1</sup> Includes cash flows from intersegment eliminations, "Other", etc. Also includes adjustments such as the current portion of securities and time deposits excluded from cash flows by segment.

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# Supplementary Information

- Balance Sheet Ratios and Metrics / Exchange Rates
- Assumptions and Sensitivities
- Operational Data by Segment



	Year ended March 31, 2024	Year ended March 31, 2025	YoY Change
ROE and ROA	Actual	Actual	
ROE (Return On Equity) <sup>1</sup>	11.3%	10.3%	(1.0%)
ROA (Return On Assets) <sup>1</sup>	4.2%	4.2%	0.0%
Equity ratios	as at Mar 31	as at Mar 31	
Equity attributable to owners of the Parent (¥ bn)	9,043.9	9,368.7	324.8
Hybrid capital (¥ bn) <sup>2</sup>	486.0	486.0	0.0
Net D/E ratio <sup>3</sup>	0.38	0.29	(0.09)
Equity per share / BPS (JPY) <sup>1</sup>	2,207	2,355	148
nterest-bearing debt (¥ bn)	as at Mar 31	as at Mar 31	
Interest-bearing debt (Gross: excluding lease liabilities)	5,128.0	4,617.0	(511.0)
Interest-bearing debt (Net: excluding lease liabilities)	3,782.3	3,047.2	(735.1)
Reference: Lease liabilities	558.6	722.3	163.7
Cash flow (¥ bn)	Year ended Mar 31	Year ended Mar 31	
Dividends from equity method affiliates	353.6	350.2	(3.4)
Foreign exchange rates (period end)	as at Mar 31	as at Mar 31	
JPY / USD	151.41	149.52	(1.89)
JPY / AUD	98.61	93.97	(4.64)
JPY / EUR	163.24	162.08	(1.16)
Foreign exchange rates (average)	Year ended Mar 31	Year ended Mar 31	
JPY / USD	144.59	152.61	8.02
JPY / AUD	95.09	99.49	4.40
JPY / EUR	156.80	163.74	6.94

<sup>1</sup> Consolidated net income and equity are based on amounts attributable to owners of the parent.

<sup>2</sup> Ratings agencies equate 50% of the hybrid finance balance with equity.

<sup>3</sup> In calculating the Net D/E ratio, 50% of the hybrid financing balance is deducted from net interest-bearing debt (numerator) and added to equity attributable to owners of the parent (denominator).



	FY2024	FY2025 Forecast <sup>1</sup>	Variance	FY2025 Consolidated Net Income Sensitivities
Foreign Exchange (JPY / USD)	152.61	145.00	(7.61)	44.0 billion (JPY / USD) <sup>2</sup>
Crude Oil (Brent) <sup>3</sup> (USD / BBL)	81	<b>71</b> (Apr to Dec: 69)	(10)	42.0 billion (USD / BBL) <sup>4</sup>
Copper (LME) (USD / MT) [US¢ / Ib]	9,371 [425]	9,259 [420]	(112) [(5)]	¥2.5 billion (USD100 / MT)⁵ [¥5.4 billion (US¢10 / lb)]
Steelmaking Coal (FOB Australia) (USD / MT)	210	Undise	closed	Undisclosed
Iron Ore (CFR China) <sup>6</sup> (USD / MT)	109	<b>105</b> (Apr to Dec: 105)	(4)	¥0.73 billion (USD / MT)

Notes:

<sup>1</sup>Annual average.

<sup>2</sup> Increase or decrease in earnings assuming the April to March average of JPY / USD depreciates or appreciates by ¥1, respectively. Actual results are also affected by factors such as differences in consolidated company fiscal year-ends and cross rates between other currencies.

<sup>3</sup>To account for differences in consolidated company fiscal year-ends and the timing of when crude oil prices are reflected in LNG sales prices, we use an average of (a) the 12-month average price from six months prior (e.g. for the year ending March 31: average price from October to September) and (b) the 12-month average price from three months prior (e.g. for the year ending March 31: average price from January to December).

<sup>4</sup> The impact on actual results is also affected by factors such as foreign currency movements and production/sales volume. Because "Dividend income (after tax)" in the LNG Business is impacted by affiliates' dividend payout ratios and the timing of their dividend resolutions, etc., the direct impact on this item by crude oil price fluctuations is currently limited. Accordingly, this item has been excluded from the calculation of consolidated net income sensitivities for the full fiscal year.

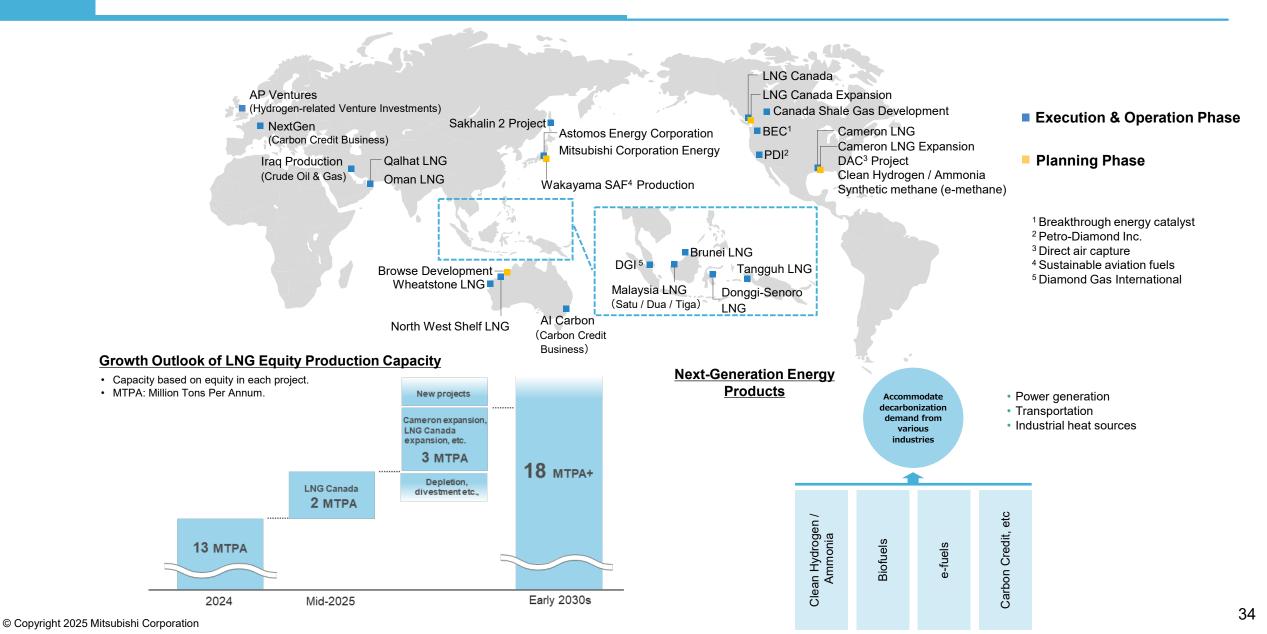
<sup>5</sup> Actual results are also affected by factors such as the grade of mined ore, the status of production/operations and reinvestment plans (capital expenditure).

<sup>6</sup> To account for differences in consolidated company fiscal year-ends, we use the 12-month average price from three months prior (e.g. for the year ending March 31: average price from January to December). Actual results are also affected by factors such as the grade of iron ore and the status of production/operations.

# **Environmental Energy Segment: Global Portfolio**



Supplementary Information





Supplementary Information

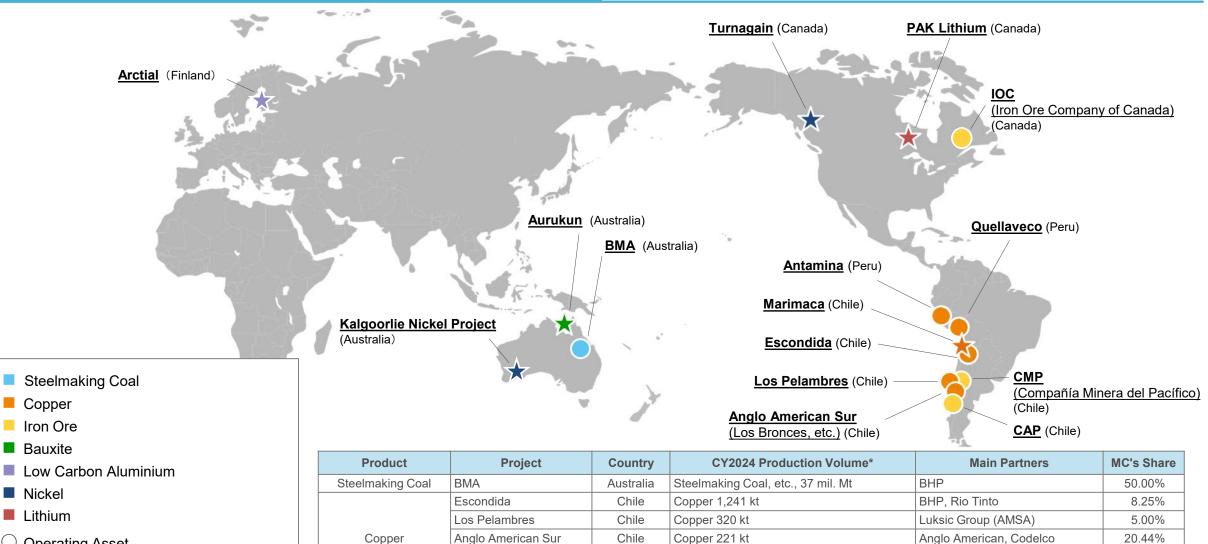
	Drojoot	Countra	Producti	on Capacity	(MTPA)	Other Key Shereholdere
	Project	Country –	Total	MC's	Share	<ul> <li>Other Key Shareholders</li> </ul>
	Brunei LNG	Brunei	7.2	1.8	25%	Brunei Gov. (50%), Shell (25%)
-	Malaysia LNG I (Satu)	Malaysia	8.4	0.4	5%	PETRONAS (90%), Sarawak Gov. (5%)
_	Malaysia LNG II (Dua)	Malaysia	9.6	1.0	10%	PETRONAS (80%), Sarawak Gov. (10%)
-	Malaysia LNG III (Tiga)	Malaysia	7.7	0.8	10%	PETRONAS (65%), Sarawak Gov. (25%)
_	North West Shelf	Australia	14.3	1.2	8.33%	Woodside (33.3%), Shell, bp, Chevron, MIMI (16.7% each)
Operational	Oman LNG	Oman	7.6	0.2	2.77%	Oman Gov. (51%), Shell (30%), TotalEnergies (5.54%)
_	Qalhat LNG	Oman	3.8	0.2	4%	Oman Gov. (46.8%), Oman LNG (36.8%)
_	Sakhalin 2	Russia	9.6	1.0	10%	Gazprom (77.5%), Mitsui & Co. (12.5%)
_	Tangguh LNG	Indonesia	11.4	1.1	9.92%	bp (40.2%), MI Berau (16.3%), KG Berau (8.6%)
_	Donggi - Senoro LNG	Indonesia	2.0	0.9	44.9%	Sulawesi LNG Development (59.9%), PT Pertamina Hulu Energi (29%)
	Wheatstone	Australia	8.9	0.3	3.17%	Chevron (64.136%), KUFPEC (13.4%)
	Cameron LNG	USA	12.0	4.0	33.3%*	Sempra Infrastructure (50.2%), Mitsui & Co., TotalEnergies (16.6% each)
Under Construction	LNG Canada	Canada	14.0	2.1	15%*	Shell (40%), PETRONAS (25%), PetroChina (15%), KOGAS (5%)
		Total	116.5	14.9		* MC's offtake ra

# **Mineral Resources Segment: Global Portfolio**

**Supplementary Information** 

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BHP, Glencore, Teck



Peru

Antamina

Operating Asset

 $\stackrel{\wedge}{\propto}$  Exploration, F/S, or Under Development

Quellaveco Peru Copper 306 kt Anglo American 40.00% \* Production volume is stated on a 100% basis for each project. BMA's CY2024 production volume excludes the Blackwater and Daunia mines which were divested on April 2, 2024.

Copper 412 kt, Zinc 268 kt

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10.00%

# Mineral Resources Segment: Steelmaking Coal Operation



**Supplementary Information** 

(mil. mt) 40		■ /	Apr-Jun ■Jul	-Sep	Oct-Dec	Jan	-Mar			
30 -	<b>30.2</b> <sup>2</sup>	<b>29.5</b> <sup>2</sup>	<b>28.7</b> <sup>2</sup>	28.1 <sup>2</sup>	2	5.8 <sup>2</sup>	<b>26.2</b> <sup>2</sup>			
	22.7	22.1	21.6	21.1			40.0			
20 -	6.1	5.9	5.2	4.6		3.7	18.8		17.8	17.6
	4.8	4.4	5.4	5.2		.4	4.5 3.9		3.9	3.8
10 -	4.9	5.0	5.1	5.0	4	. I .8	3.9		4.4 4.5	4.7
	6.9	6.8	6.0	6.3		.4	6.6		4.5	4.3 4.9
0	Productio	n Sales	Productio	n Sales	Produ	uction	Sales	Pro		n Sales
	FY2021 FY2022 FY2023 FY2024									

<sup>1</sup> Quarterly figures may not necessarily add up to total annual figures due to rounding.

<sup>2</sup> Annual production and sales including contribution from the Blackwater and Daunia mines, divested on April 2, 2024.



- BMA production from January to March 2025 decreased by 12% to 3.9Mt on a year-over-year basis.
- The decrease was primarily due to the highest rainfall wet season in over a decade, and slower mining rates to safely manage the geotechnical characteristics at Broadmeadow.

USD/AUD Average Exchange Rate <sup>3</sup>										
USD/AUD <b>FY2021 FY2022 FY2023 FY2024</b>										
Period	Q1 - 4	Q1 - 4	Q1 - 4	Q1	Q1 - 2	Q1-3	Q1-4			
Average Rate	0.7392	0.6849	0.6578	0.6590	0.6643	0.6604	0.6522			

Source: Mitsubishi UFJ Research and Consulting <sup>3</sup> The above exchange rates differ from the effective rates applied to MDP's transactions.

#### Price Trends of Steelmaking Coal

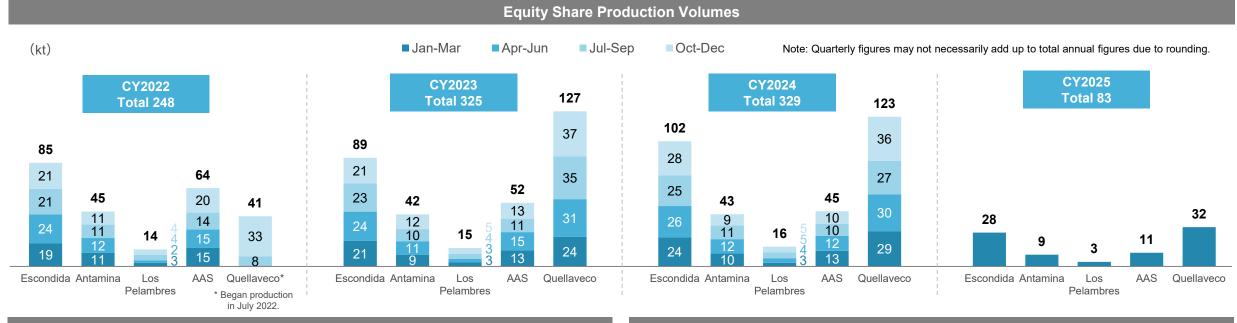
- Steel production from Chinese blast furnaces rose to historically high levels in 2024, even as domestic steel demand continued to weaken, causing a decline in Chinese steel prices and an increase of steel exports, mainly to other Asian countries. The resulting oversupply of steel led to a decline in steel prices and mill margins.
- The recent increase in exports of Chinese steel products has slowed down recovery of demand in regions that depend on seaborne steelmaking coal exported from Australia or North America. As a consequence, the Free on Board (FOB) Australia price for premium hard coking coal has remained low since early Q3.
- However, since late March 2025, due to operational issues in several Australian steelmaking coal mines, the perception of a tightening of supply and demand for seaborne steelmaking coal has led to improved pricing sentiment. As a result, steelmaking coal prices have recently recovered since the low of USD166 on March 21.

# 3

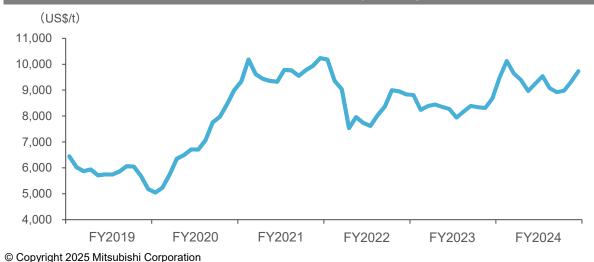
# Mineral Resources Segment: Copper Business

**Supplementary Information** 





#### LME Copper Price (Monthly Average)



#### Anglo American Sur (AAS)

• Los Bronces copper production decreased by 11% to 43kt in January to March 2025 on a yearover-year basis, with the benefit of higher grades and recovery partially offsetting the impact of placing a plant on care and maintenance.

Summary \*

• El Soldado copper production decreased by 19% to 10kt in January to March 2025 on a yearover-year basis due to lower throughput caused by planned maintenance and lower grades.

#### Quellaveco (AAQ)

• Quellaveco copper production increased by 11% to 80kt in January to March 2025 on a yearover-year basis, due to higher grades.

#### Escondida Mine

• Escondida copper production increased by 15.7% to 334kt in January to March 2025 on a year-over-year basis, mainly due to higher grade ore.

\* Production is stated on a 100% basis for each project.

# Urban Development & Infrastructure: Global Real Estate and Urban Development Portfolio

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Urban development & real estate business (Japan)

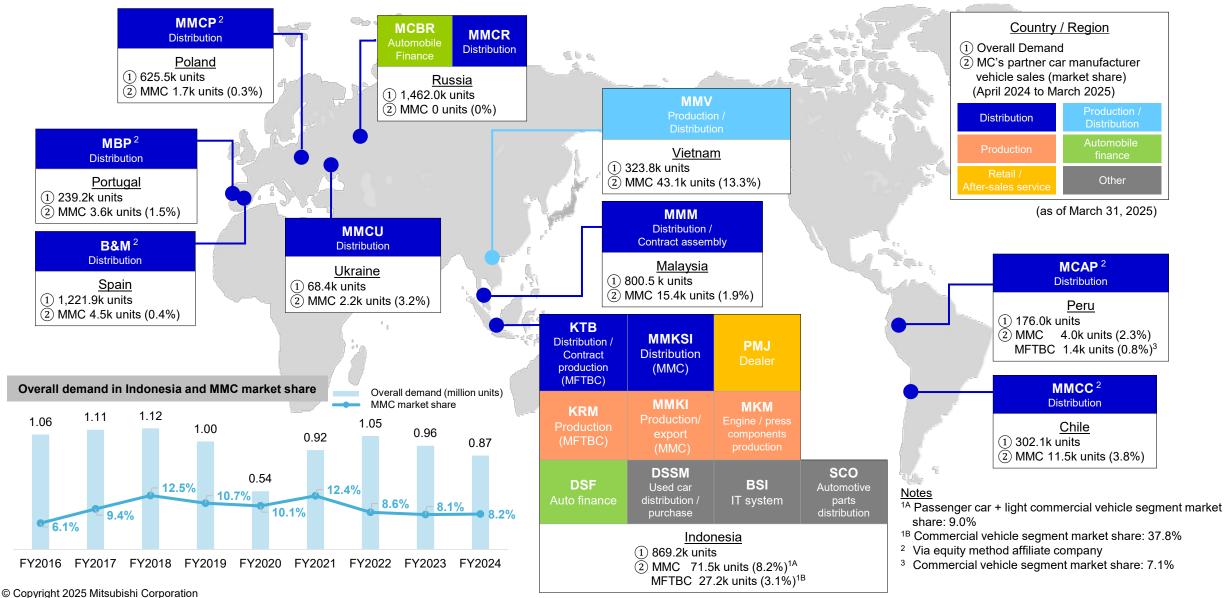
**Supplementary Information** 



# **Mobility Segment: Global Automobile Business** Mitsubishi Motors & Mitsubishi Fuso



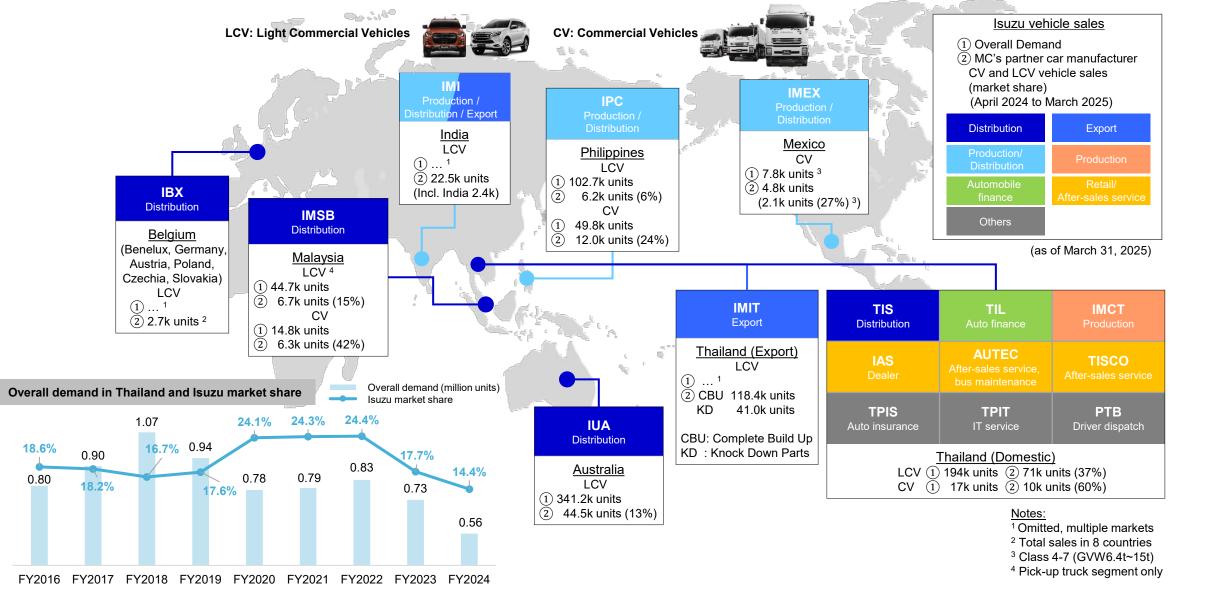
**Supplementary Information** 



# Mobility Segment: Global Automobile Business Isuzu Motors



**Supplementary Information** 



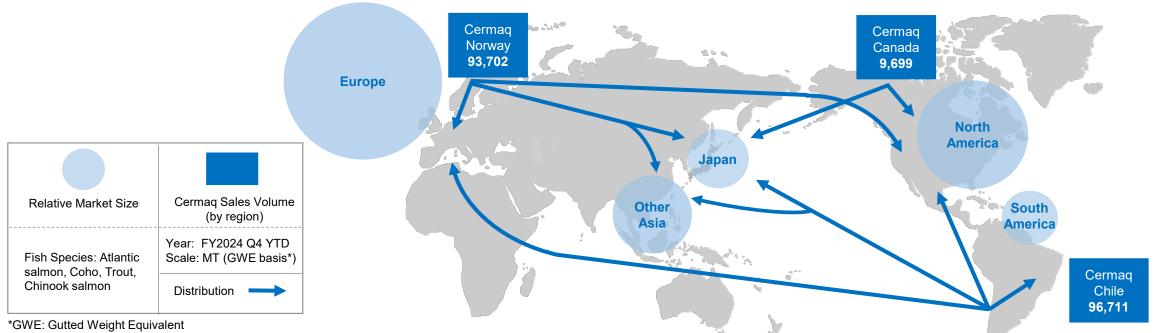
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# Food Industry Segment: Salmon Farming Business

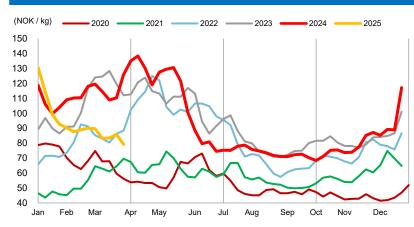
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Supplementary Information



- The European market typically shows an upward trend during Q4 during the lead up to Easter, when demand is strong. However, this year, due to favorable growth conditions supported by higher sea temperatures, supply from Norway has significantly increased. This has led to an oversupply, resulting in a downward trend, with prices reaching 79 NOK/kg at the end of March 2025.
  - As for U.S. fillet market prices, the increased supply from Norway and Chile since February 2025 has caused market prices to enter a downward trend, reaching around US\$6.4/lb at the end of March, which is lower than last 3-year average.

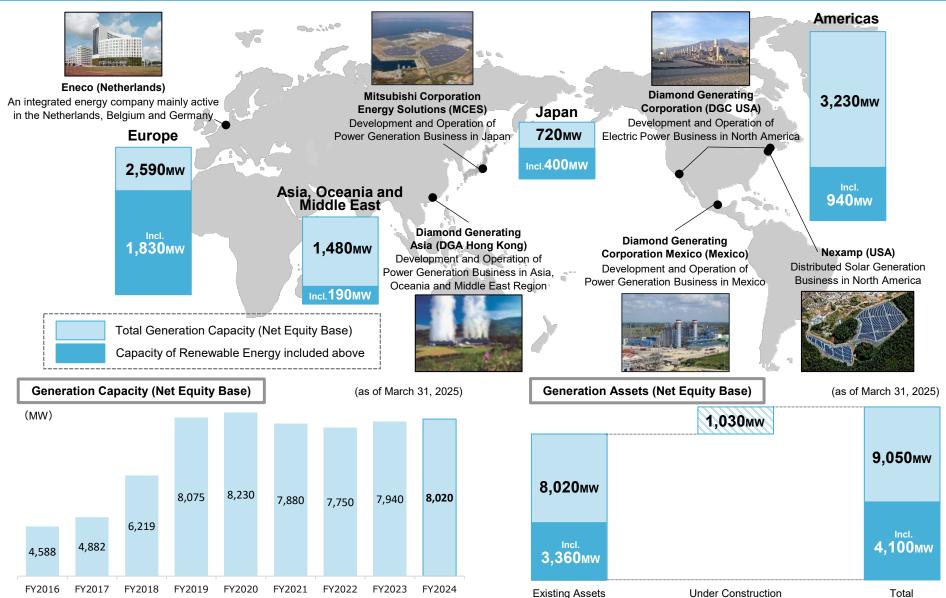
#### European Market / Fish Pool Index



# **Power Solution Segment: Electric Power Business**

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Supplementary Information



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